BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC.

INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS

DECEMBER 31, 2022 AND 2021



BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC.

TABLE OF CONTENTS

	<u>Page</u>
Independent Auditor's Report	. 1
Financial Statements	
Statements of Financial Position	4
Statement of Activities - 2022	5
Statement of Activities - 2021	6
Statement of Functional Expenses - 2022	7
Statement of Functional Expenses - 2021	8
Statements of Cash Flows	9
Notes to Financial Statements	. 10
Government Report	
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	22



INDEPENDENT AUDITOR'S REPORT

Board of Directors Big Brothers Big Sisters of Southern Arizona, Inc. Tucson, Arizona

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Big Brothers Big Sisters of Southern Arizona, Inc., (an Arizona nonprofit corporation), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of Big Brothers Big Sisters of Southern Arizona, Inc. as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Governmental Auditing Standards* ("GAS") issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Big Brothers Big Sisters of Southern Arizona, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Big Brothers Big Sisters of Southern Arizona, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and GAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and GAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Big Brothers Big Sisters of Southern Arizona, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Big Brothers Big Sisters of Southern Arizona, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Other Reporting Required by Government Auditing Standards

Regier lant Monroe, L.L.P.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 7, 2023, on our consideration of Big Brothers Big Sisters of Southern Arizona, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Big Brothers Big Sisters of Southern Arizona, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Big Brothers Big Sisters of Southern Arizona, Inc.'s internal control over financial reporting and compliance.

August 7, 2023

Tucson, Arizona

BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC. STATEMENTS OF FINANCIAL POSITION

December 31, 2022 and 2021

ASSETS

	2022	2021
Cash and cash equivalents	\$ 1,746,726	\$ 1,325,829
Accounts and contributions receivable	73,183	37,221
Prepaid expenses and other current assets	9,041	27,754
Beneficial interest in funds held by others	19,413	23,340
Asset held for sale	809,481	-
Property and equipment, net	-	819,239
Land held for investment	2,500	2,500
Total assets	\$ 2,660,344	\$ 2,235,883
LIABILITIES AND NET ASSETS	S	
LIABILITIES		
Accounts payable	\$ 10,149	\$ 21,709
Accrued expenses	64,131	48,320
Notes payable	500,000	56,324
Total liabilities	574,280	126,353
NET ASSETS		
Without donor restrictions		
Available for operations	1,918,174	898,748
Board-designated quasi-endowment	17,890	17,890
Board-designated reserve fund	100,000	100,000
Board-designated for property and equipment		762,915
Total without donor restrictions	2,036,064	1,779,553
With donor restrictions	50,000	329,977
Total net assets	2,086,064	2,109,530
Total liabilities and net assets	\$ 2,660,344	\$ 2,235,883

BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC. STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2022

	Without Dono	With Donor Restrictions	Total
SUPPORT AND REVENUE			
Government grants and contracts	\$ 224,493	3 \$ -	\$ 224,493
Special events, net of \$123,758 direct			
donor benefit costs	243,126	-	243,126
Contributions	515,188	50,000	565,188
Donated materials and services	64,281	-	64,281
Contributions - donation center	125,331	-	125,331
Rental income - donation center	24,360	-	24,360
Other revenue	12,769	-	12,769
Investment loss	(1,848	<u> </u>	(1,848)
	1,207,700	50,000	1,257,700
Net assets released from restriction			
Satisfaction of program restrictions	329,977	(329,977)	
Total support and revenue	1,537,677	7 (279,977)	1,257,700
EXPENSES			
Program services	1,024,643	-	1,024,643
Management and general	74,364	-	74,364
Fundraising	182,159	-	182,159
Total expenses	1,281,166	<u> </u>	1,281,166
CHANGE IN NET ASSETS	256,511	(279,977)	(23,466)
NET ASSETS, BEGINNING OF YEAR	1,779,553	329,977	2,109,530
NET ASSETS, END OF YEAR	\$ 2,036,064	\$ 50,000	\$ 2,086,064

BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC. STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2021

	Without Donor Restrictions	With Donor Restrictions	Totals
SUPPORT AND REVENUE			
Government grants and contracts	\$ 221,549	\$ -	\$ 221,549
Special events, net of \$103,537 direct			
donor benefit costs	263,603	-	263,603
Contributions	644,358	389,000	1,033,358
Donated materials and services	16,754	-	16,754
Contribution - donation center	106,427	-	106,427
Bequest income	17,831	-	17,831
Rental income - donation center	23,637	-	23,637
Paycheck Protection Program grant	236,310	-	236,310
Other revenue	3,214	-	3,214
Investment income	2,764		2,764
	1,536,447	389,000	1,925,447
Net assets released from restriction			
Satisfaction of program restrictions	147,301	(147,301)	
Total support and revenue	1,683,748	241,699	1,925,447
EXPENSES			
Program services	933,227	-	933,227
Management and general	115,057	-	115,057
Fundraising	99,978		99,978
Total expenses	1,148,262		1,148,262
CHANGE IN NET ASSETS	535,486	241,699	777,185
NET ASSETS, BEGINNING OF YEAR	1,244,067	88,278	1,332,345
NET ASSETS, END OF YEAR	\$ 1,779,553	\$ 329,977	\$ 2,109,530

The Notes to Financial Statements are an integral part of these statements

BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC. STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2022

		rogram Services	nagement General	Fu	ndraising		Totals
Salaries Payroll taxes and employee benefits	\$	546,654 90,167	\$ 47,642 7,890	\$	88,479 14,652	\$	682,775 112,709
		636,821	55,532		103,131		795,484
Actvity Center		_	_		35,600		35,600
Communications		7,370	645		1,198		9,213
Depreciation		7,806	683		1,268		9,757
Facilities and occupancy		39,685	3,472		6,449		49,606
Insurance		23,082	2,020		3,751		28,853
Operations and office expenses		42,002	3,670		6,825		52,497
Payments to affiliated organizations		21,011	228		494		21,733
Professional development		4,689	410		762		5,861
Professional fees and contract services		88,476	6,836		12,696		108,008
Program expenses		152,818	791		9,841		163,450
Small equipment		640	56		104		800
Special event expenses		_	-		123,758		123,758
Subscriptions		243	21		40		304
Total functional expenses	1	,024,643	74,364		305,917	-	1,404,924
Less direct donor benefit costs							
netted against revenues			 		(123,758)		(123,758)
Total expenses	\$ 1	,024,643	\$ 74,364	\$	182,159	\$	1,281,166

BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC. STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2021

	rogram Services	nagement d General	Fu	ndraising		Totals
Salaries	\$ 498,892	\$ 68,598	\$	56,125	\$	623,615
Payroll taxes and employee benefits	 90,397	 12,430		10,170		112,997
	589,289	81,028		66,295		736,612
Communications	5,967	820		671		7,458
Depreciation	32,525	4,472		3,659		40,656
Facilities and occupancy	33,830	4,652		3,806		42,288
Insurance	21,395	2,377		-		23,772
Operations and office expenses	60,000	6,909		5,653		72,562
Payments to affiliated organizations	17,619	2,423		1,982		22,024
Professional development	12,067	1,659		1,358		15,084
Professional fees and contract services	77,428	10,646		8,711		96,785
Program expenses	82,589	-		7,785		90,374
Small equipment	518	71		58		647
Special event expenses		-		103,537		103,537
Total functional expenses	933,227	115,057		203,515	-	1,251,799
Less direct donor benefit costs netted against revenues				(103,537)		(103,537)
Total expenses	\$ 933,227	\$ 115,057	\$	99,978	\$	1,148,262

BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC. STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2022 and 2021

	2022		2021	
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(23,466)	\$	777,185
Adjustments to reconcile change in net assets				
to net cash from operating activities:				
Change in value of beneficial interest in funds held by others		3,927		(1,182)
Depreciation		9,758		40,656
Paycheck Protection Program grant		-		(236,310)
Increase (decrease) in cash resulting from changes in:				
Accounts and contributions receivable		(35,962)		15,161
Prepaid expenses and other current assets		18,713		3,458
Accounts payable		(11,560)		11,625
Accrued expenses		15,811		7,456
Operating lease obligation		_		(477)
Deferred revenue				(11,334)
Net cash provided by (used in) operating activities		(22,779)		606,238
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from certificates of deposit				78,203
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from notes payable		500,000		-
Repayments on notes payable		(56,324)		(17,712)
Proceeds from Paycheck Protection Program note payable				113,375
Net cash provided by financing activities		443,676		95,663
CHANGE IN CASH AND CASH EQUIVALENTS		420,897		780,104
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		1,325,829		545,725
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	1,746,726	\$	1,325,829
SUPPLEMENTAL CASH FLOW INFORMATION				
Cash paid for interest	\$	1,013	\$	3,540

BIG BROTHERS BIG SISTERS OF SOUTHERN ARIZONA, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2022 and 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Big Brothers Big Sisters of Southern Arizona, Inc. ("BBBS") was formed as a result of the merger of Big Brothers of Tucson and Big Sisters of Tucson in 1981. BBBS changed its name from Big Brothers Big Sisters of Tucson, Inc. during the year ended December 31, 2018. BBBS is an agency member of Big Brothers/Big Sisters of America and serves the communities of Southern Arizona. The mission of BBBS is to develop one-to-one stable and consistent mentor relationships guiding youth from a position of risk to one of achieving their highest potential.

Financial Statement Presentation

The financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958-205, *Not-for-Profit Entities, Presentation of Financial Statements*. The FASB is responsible for establishing accounting principles generally accepted in the United States of America ("U.S. GAAP"). U.S. GAAP requires BBBS to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Agency. These net assets may be used at the discretion of the Agency's management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Agency or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Revenue Recognition

BBBS records special events revenue equal to the fair value of direct benefits to donors, and contribution income for the excess received when the event takes place.

BBBS recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. There were no conditional contributions for the years ended December 31, 2022 and 2021.

Grants are generally recorded on a reimbursement basis, that is, when qualifying expenses are incurred by BBBS, both a receivable from the funder and revenue are recorded.

Leases

BBBS recognizes a right-of-use asset and a lease liability in the statement of financial position. Right-of-use assets and lease liabilities are measured based on the present value of the remaining lease payments.

As such, BBBS recognized a single lease cost, calculated so that the cost of the lease is allocated over the lease term on a generally straight-line basis. All cash payments were then classified within operating activities on the statement of cash flows.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

BBBS considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. BBBS maintains its cash in investment brokerage accounts and in bank deposit accounts which may, from time to time, exceed federally insured limits. The uninsured amounts of cash were approximately \$754,000 at December 31, 2022. These amounts are not collateralized, which is within normal business practices. Management does not believe they are exposed to any significant credit risks.

Accounts and Contributions Receivable

Contributions receivable are stated at unpaid balances BBBS expects to collect from grantors and contributors within one year. Management believes all receivables are fully collectible and accordingly has recorded no valuation allowance. It is BBBS's policy to charge off uncollectible contributions receivable when management determines the receivable will not be collected.

Property and Equipment

Property and equipment acquisitions over \$3,000, with a useful life of more than one year, are capitalized at cost when purchased or at estimated fair market value at date of gift, when donated. Depreciation is recorded over the estimated useful lives of the related assets using the straight-line method. Furniture, equipment and vehicles are being depreciated from three to seven years. Buildings and improvements are being depreciated over forty years. The cost of repairs and maintenance and all other equipment purchases are charged to expense in the year incurred.

Advertising Expense

Advertising costs are expensed as incurred. Advertising costs are included in program and fundraising expenses on the statements of functional expenses and were \$31,411 and \$30,772, for the years ended December 31, 2022 and 2021, respectively.

Recognition of Donor Restrictions

Under U. S. GAAP, contributions or pledges that are received with time and/or purpose restrictions are recorded as revenue in the year the contribution or pledge is received, even though the restriction will be met in a future period. Due to this prescribed revenue treatment, BBBS may appear to operate in a deficit position in subsequent years, as the contributions or pledges previously received are released from net assets with donor restrictions for use to fulfill their intended purpose.

Donated Goods. Facilities and Services

Donated goods and space are valued at their fair market value. Donated services are recognized in the financial statements at their fair market value if the following criteria are met:

- The services require specialized skills and the services are provided by individuals possessing those skills.
- The services would typically need to be purchased if not donated.

Although BBBS utilizes the services of many outside volunteers, the fair value of these services is not recognized in the accompanying financial statements since they do not meet the criteria for recognition under generally accepted accounting principles.

Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

Income Tax Status

BBBS is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to BBBS's tax-exempt purpose may be subject to taxation as unrelated business income. In addition, BBBS qualifies for the charitable contribution deduction under Section 170(b)(l)(A), and has been classified as an organization other than a private foundation under Section 509(a)(l).

BBBS has not identified any uncertain tax positions that require reporting under U.S. generally accepted accounting principles. BBBS would recognize interest related to any such uncertainties in interest expense and penalties in operating expenses. During the years ended December 31, 2022 and 2021, BBBS recognized no such interest or penalties. No audits are in progress by either the federal or state authorities.

Functional Expenses and Special Event Expenses

The costs of providing the various program services and supporting activities of BBBS have been summarized on a functional basis in the statement of activities and presented in full in the statement of functional expenses. Accordingly, certain costs have been allocated among program and supporting services benefitted. Functional expenses are allocated based on time and effort. Employees log hours worked through a timekeeping method each pay period. At the end of the fiscal year expenses are allocated based on the hours logged in program, administration, and fundraising.

Special event expenses on the statement of functional expenses include direct donor benefit costs, supplies, professional services and printing and postage costs related to special events.

Accounting Pronouncements Adopted

Effective January 1, 2022, BBBS retrospectively adopted provisions of Financial Accounting Standards Board Accounting Standards Update ("ASU") 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This ASU requires organizations to disaggregate the contributed nonfinancial assets recognized within the statement of activities by category that depicts the type of contributed nonfinancial assets and modifies the disclosure requirements for contributed nonfinancial assets.

Accounting Pronouncements Adopted (continued)

Effective January 1, 2022, BBBS also implemented Financial Accounting Standards Board Accounting Standards Update ("ASU") No. 2016-02, *Leases*, which superseded the current lease requirements in ASC 840. The ASU requires leases to recognize a right-of-use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of operations. The ASU also requires expanded disclosures on leases. Management considers the right-of-use asset and related liability and associated disclosures to be immaterial to the financial statements for the year ended December 31, 2022 and therefore were not recorded in BBBS's financial statements.

2. LIQUIDITY AND AVAILABILITY OF FUNDS

BBBS's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are as follows.

	2022	2021
Cash and cash equivalents Accounts and contributions receivable	\$ 1,746,726 	\$ 1,325,829 <u>37,221</u>
Total financial assets	1,819,909	1,363,050
Less amounts not available to be used within one year: Net assets with donor restrictions (Note 7)	50,000	329,977
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 1,769,909</u>	<u>\$ 1,033,073</u>

As part of BBBS liquidity management plan, they invest cash in excess of daily requirements in short-term investments, certificates of deposit, and money market funds. Occasionally, the Board designates a portion of any operating surplus to its operating reserve, which was \$100,000 at December 31, 2022 and 2021.

3. BENEFICIAL INTEREST IN FUNDS HELD BY OTHERS

In 1990, BBBS transferred \$14,586 to the Community Foundation for Southern Arizona ("CFSA") to establish the Gerald Ferro Memorial Fund ("Fund") for Big Brothers Big Sisters of Southern Arizona, Inc. CFSA, an Arizona non-profit corporation, holds and administers the endowment fund (including subsequent contributions and future earnings) for the benefit of BBBS. The agency fund agreement provides that CFSA shall have the power to modify any restriction or condition on distributions from the Fund for any specific charitable purposes or to specific organizations, if in the sole judgment of CFSA the restriction or condition becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs served by CFSA.

BBBS is entitled to receive semi-annual distributions from the Fund as determined by CFSA, or BBBS can opt to reinvest the distribution by leaving it in the Fund. CFSA has the ultimate authority over and control of all property in the Fund and all distributions from the Fund. The balance of the Fund was \$19,413 and \$23,340 at December 31, 2022 and 2021, respectively.

4. PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2022 and 2021, consisted of the following:

	2022	2021
Land Building Furniture, fixtures, and equipment Right of use assets	\$ - 18,701 5,819	\$ 50,000 1,468,106 94,502 5,819
	24,520	1,618,427
Less accumulated depreciation	(24,520)	(799,188)
Total	<u>\$</u>	\$ 819,239

5. NOTES PAYABLE

During the year ended December 31, 2022, BBBS received an Economic Injury Disaster Loan from the U.S. Small Business Administration totaling \$500,000. Collateral consists of all BBBS's tangible and intangible personal property. The note is payable over thirty years with monthly payments of \$2,244, commencing on January 1, 2024. The interest rate is 2.75%. Interest expense was \$12,757 for the year ended December 31, 2022. Future principal payments on the mortgage note payable are as follows:

Year Ending December 31,

2023	\$ -
2024	13,345
2025	13,717
2026	14,099
2027	14,492
Thereafter	444,347
Total	<u>\$ 500,000</u>

In March 2015, BBBS obtained a mortgage loan. The principal amount of the mortgage loan was \$155,000, with monthly payments of \$1,063 of principal and interest at 4.99% per annum, until maturing in February 2024, with a balloon payment due of the unpaid principal. The mortgage was collateralized by real property. In May 2022, this mortgage note was paid in full.

6. FAIR VALUE MEASUREMENTS AND INVESTMENT INCOME

Fair value measurements are determined based on the assumptions (referred to as inputs) that market participants would use in pricing the asset. The fair value hierarchy distinguishes between market participant assumptions and BBBS's own assumptions about market participant assumptions. Observable inputs are assumptions based on market data obtained from independent sources, while unobservable inputs are BBBS's own assumptions about what market participants would assume based on the best information available in the circumstances.

Level 1 inputs. A quoted price in an active market for an identical asset or liability is considered to be the most reliable evidence of fair value. The fair value of BBBS's publicly traded securities are determined by reference to quoted prices in active markets for identical assets and other relevant information generated by market transactions.

Level 2 inputs. These are observable inputs, either directly or indirectly, other than quoted prices included within Level 1. BBBS does not utilize Level 2 inputs.

6. FAIR VALUE MEASUREMENTS AND INVESTMENT INCOME (continued)

Level 3 inputs. These inputs are unobservable and are used to measure fair value only when observable inputs are not available. BBBS's land held for investment is valued utilizing Level 3 inputs. BBBS has established a beneficial interest in board-designated quasi-endowment funds held at the Community Foundation for Southern Arizona ("CFSA"). CFSA has variance power related to this endowment. This beneficial interest is considered as valued based on Level 3 inputs, as BBBS owns units of pooled funds held at CFSA and relies on CFSA to provide the value of these funds. At CFSA, these pooled investments are primarily held in marketable securities and are considered to be valued based on Level 1 inputs.

Fair values of assets measured on a recurring basis at December 31, 2022, were as follows:

	Level 3	Total
Beneficial interest in funds held at CFSA Land held for investment	\$ 19,413 <u>2,500</u>	\$ 19,413 2,500
Total	<u>\$ 21,913</u>	\$ 21,913

Fair values of assets measured on a recurring basis at December 31, 2021, were as follows:

	Level 3	Total
Beneficial interest in funds held at CFSA Land held for investment	\$ 23,340 2,500	\$ 23,340 2,500
Total	\$ 25,840	\$ 25,840

Activity related to assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3), was as follows for the year ended December 31, 2022:

	eginning Balance	hange in Value	<u>Distril</u>	<u>butions</u>	nding lance
Beneficial interest in funds held at CFSA Land held for investment	\$ 23,340 2,500	\$ (3,927)	\$	- <u>-</u>	\$ 19,413 2,500
Total	\$ 25,840	\$ (3,927)	<u>\$</u>	<u> </u>	\$ 21,913

6. FAIR VALUE MEASUREMENTS AND INVESTMENT INCOME (continued)

Activity related to assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3), was as follows for the year ended December 31, 2021:

	eginning Balance	nange in Value	ı <u>Distributior</u>		Ending Balance	
Beneficial interest in funds held at CFSA Land held for investment	\$ 22,158 2,500	\$ 1,182	\$	- <u>-</u>	\$	23,340 2,500
Total	\$ 24,658	\$ 1,182	\$	<u> </u>	\$	25,840

7. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restriction activity was as follows for the year ended December 31, 2022:

	Beginning Balance	Contributions	Releases	Ending Balance
Capital Campaign United Way Comcast Beyond School Walls Challenge for Capacity Building	\$ - 12,370 17,607	\$ 50,000 - -	\$ - (12,370) (17,607)	\$ 50,000 - -
and Capital Expenses	300,000	_	(300,000)	_
Total	\$ 329,977	\$ 50,000	<u>\$ (329,977)</u>	\$ 50,000

Net assets with donor restriction activity was as follows for the year ended December 31, 2021:

	- I	Beginning Balance	Contributions	_	Releases		nding alance
United Way	\$	53,337	\$ -	\$	(40,967)	\$	12,370
Improved program and donor software		7,000	-		(7,000)		-
Comcast Beyond School Walls		15,836	39,000		(37,229)		17,607
Marketing		12,105	50,000		(62,105)		-
Challenge for Capacity Building							
and Capital Expenses		_	300,000	_	<u> </u>		300,000
Total	\$	88,278	\$ 389,000	\$	(147,301)	\$.	329,977

8. ASSET HELD FOR SALE

During the year ended December 31, 2022, BBBS listed its headquarters building for sale. As of April 1, 2022, the land, building, building improvements, and furniture and equipment associated with the building were reclassified as an asset held for sale. The land, building, building improvements, and furniture and equipment were valued at \$50,000, \$747,756, \$720,350, and \$75,801, respectively. The accumulated depreciation associated with these assets was \$784,426. This resulted in the asset held for sale value of \$809,481 at December 31, 2022.

9. CONTRIBUTED NONFINANCIAL ASSETS

Contributed nonfinancial assets reflected in BBBS's financial statements for the years ended December 31, 2022 and 2021 consist of the following:

	2022	2021
Donated advertising Donated materials and services for special events	\$ 48,813 15,468	\$ - 16,754
Total contributed nonfinancial assets	<u>\$ 64,281</u>	<u>\$ 16,754</u>

Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions. Valuations are provided by the donors based on comparable sales.

It is BBBS's policy that gifts of tangible personal property and real estate that will not further the mission of BBBS will only be accepted upon approval of the Board of Directors. It is upon the Board of Director's discretion to determine if the contributed tangible personal property and real estate should be liquidated to cash.

Donated advertising consists of television, radio and printed media advertisements that benefit BBBS. These donations are used in BBBS's program services.

Donated materials and services for special events are comprised of items and services that are used for BBBS's gala silent auction. These donations are used in BBBS's fundraising activities.

In addition, a substantial number of volunteers have made significant contributions of their time to various functions of BBBS. Board members also contribute a significant amount of time in financial, fundraising, and other activities. The value of these services does not meet the requirements for recognition in the financial statements. BBBS has determined it is not practical to estimate a fair value for these services.

10. PENSION PLAN

BBBS contributes to a simplified employee pension plan for its employees. All employees earning a minimum of \$5,000 with BBBS, are eligible to participate in the plan and may do so by the first of the month after their hire date. There is a dollar-for-dollar match deferred of 1% to 3% of the employees' annual salary as approved by the Board of Directors. Contributions to the plan for the years ended December 31, 2022 and 2021, totaled \$14,679 and \$12,847, respectively.

11. RELATED PARTY TRANSACTIONS

Big Brothers Big Sisters of Tucson, Inc. Donation Center ("Donation Center"), was formed in 2006 to collect donations and resell them to local Savers Thrift Stores with 100% of the net proceeds supporting BBBS and its youth mentoring services. Total contributions received from the Donation Center for the years ended December 31, 2022 and 2021, was \$125,331 and \$106,427, respectively. In addition, rental income received from the Donation Center in a month-to-month lease totaled \$24,360 and \$23,637, during the years ended December 31, 2022 and 2021, respectively.

12. PAYCHECK PROTECTION PROGRAM GRANT

In May 2021, BBBS qualified for and received a loan pursuant to the Paycheck Protection Program ("PPP"), a program implemented by the U.S. Small Business Administration ("SBA") under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender for a principal amount of \$113,375. Under the terms of the agreement, the loan was unsecured, with interest at 1%.

During the year ended December 31, 2021, BBBS successfully applied for forgiveness of the loan. BBBS received forgiveness of \$113,375, which was recorded as revenue for the year ended December 31, 2021.

Additionally, in May 2020, BBBS qualified for and received a loan pursuant to the Paycheck Protection Program ("PPP"), a program implemented by the U.S. Small Business Administration ("SBA") under the Coronavirus Aid, Relief, and Economic Security Act, from a qualified lender for a principal amount of \$122,935. Under the terms of the agreement, the loan was unsecured, with interest at 1%.

During the year ended December 31, 2021, BBBS successfully applied for forgiveness of the loan. BBBS received forgiveness of \$122,935, which was recorded as revenue for the year ended December 31, 2021.

13. SUBSEQUENT EVENTS

In July 2023, BBBS closed on the sale of its headquarters building with a sales price of \$1.4 million.

Additionally in July 2023, BBBS purchased a new building for a price of \$2.1 million.

Subsequent to the purchase, BBBS entered into a lease of part of this new building with a tenant. The lease requires payments of \$4,644 per month, with a 3% increase in payments on each anniversary of the lease commencement date. The lease term is five years.

Subsequent events have been evaluated through August 7, 2023, which is the date the financial statements were available to be issued.





INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Big Brothers Big Sisters of Southern Arizona, Inc. Tucson, Arizona

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Big Brothers Big Sisters of Southern Arizona, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 7, 2023.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Big Brothers Big Sisters of Southern Arizona, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Big Brothers Big Sisters of Southern Arizona, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Big Brothers Big Sisters of Southern Arizona, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Big Brothers Big Sisters of Southern Arizona, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

Regier lant Monroe, L.L.P.

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

August 7, 2023

Tucson, Arizona